

EDUCATION

INSEAD (MBA Class of 2026) Singapore, Singapore
 Awarded (€30k) INSEAD MBA'93J Endowed Scholarship (1/450+ students) 2025-2026

- **AI Club (Co-Founder):** Built a 60+ member cross-campus AI community; led sector deep-dives and hands-on workshops to prototype AI agents/websites that classmates now deploy for real use-cases

LADY SHRI RAM COLLEGE FOR WOMEN, UNIVERSITY OF DELHI New Delhi, India
 Bachelor of Commerce (Hons) - 8.7 CGPA (Dept top 10%; Winner of EY scholarship for agri-tech business plan) 2016-2019

- **Entrepreneurship Cell, President:** Co-founded Project Vriddhi - skill exchange initiative; Ideated incubation program for mentorship; Doubled workshops/competitions, achieving 20% increase in cross-dept. collaborations
- **Comquest, Joint Secretary & Sponsorship Head:** Led a team of 40+ students to host the annual academic meet of the commerce department; Raised ~USD3.5k in sponsorships and managed footfall of ~2k students

EXPERIENCE

ELEVATION CAPITAL (Formerly SAIF Partners) Gurugram, India
 India's largest homegrown VC fund with \$3.5B+ AUM

Investment Intern (Clean Mobility) 2025

- Investment Strategy: Built fund's EV investment thesis by mapping the value chain and analyzing ~\$2B of India-focused venture funding across 9 sub-sectors; benchmarked scaled global outcomes to identify whitespaces across categories
- Deal Sourcing: Sourced 40+ companies and surfaced 2 deals in component manufacturing and EV second life through investor networks, advancing to partner discussions
- Diligence: Evaluated 10+ deals on economics, scalability and returns across OEM, energy delivery, battery and platform plays
- Stakeholder Alignment: Presented the final thesis to GPs, shaping the fund's view on opportunities and required unlocks to scale

Sr Associate, Corporate Development | Associate | Analyst 2022-2025

Co-built Corp Dev practice with Director

Portfolio Support: Supported 7 portfolio founders on expansion, profitability initiatives, M&A and IPO plans

- Built thesis on offline store expansion strategy and IPO plan for 'The Souled Store', India's largest omnichannel lifestyle brand
- Deep-dove Chaayos' (tea café chain) store economics and benchmarked QSR P&Ls to identify cost levers for margin expansion
- Partnered with Rivigo's leadership on its \$25M distressed sale to Mahindra - India's leading 3rd party logistics provider by enlisting potential acquirers, preparing valuation considerations and overseeing data room

Corporate Development: Enabling portfolio access to multiple global capital pools, driving 30% growth in term sheets

- Rebuilt Elevation Connect (India's largest VC-founder conference) from a manual process into an automated workflow, building standardized data intake, access controls, and matching logic to scale coordination across ~40 portfolio cos & 200+ global funds
 - Reduced effort from a 10-person, months-long process to ~5 hrs/week for single month under one owner; enabled 600+ meetings, doubled conference attendance, and materially improved investor and founder experience (direct feedback to fund GPs)
- Nurtured relationships with ~200 funds including Granite Asia, KKR, ADIA, QIA, a16z etc. (~30% new to India); expanded coverage across Americas, Europe, Middle East, SEA, enabling capital infusion for ~60+ portfolio companies and executing 14+ roadshows

Portfolio Exits, Fundraises and Internal Evaluations: Drove transactions of ~\$700M+ for 15+ deals in Consumer, Fintech, and SaaS

- Evaluated portfolio exit opportunities and led investor negotiations totaling \$400M+, along with Partners
 - Transactions include ~\$300M stake sale in NSE and Swiggy and coverage of key assets including Urban Company, Acko and Meesho
- Co-led fundraising strategy to secure \$300M+ funding, successfully closing 10+ deals including \$20M fundraising for AppsForBharat

UBS Mumbai, India
Investment Banking Analyst 2021 - 2022

Youngest amongst 10-member client-facing team in India; Covered 15+ domestic/global clients across Consumer, Media, Insurance

- Secured \$300M IPO mandate for a leading IPL cricket team by creating pitch book and detailed financial projections; Collaborated with CFO and finance team to strategize pricing, building company's future growth story and model for IPO-readiness
- Built financial model and strategic roadmap for \$50M financing for India's top poker platform, considering regulatory challenges

KPMG Gurugram, India
Deal Advisory Executive - TMT | Analyst 2019 -2021

Evaluated 13 transactions including 5 public deals with \$17B combined market cap; Led diligence for PE and strategic investors

- Collaborated with a 10-member team to facilitate acquisition of quick commerce retailer - Grofers (now Blinkit) - by Zomato
 - Helped reduce asking price by 8% by identifying the temporary trend of Covid-induced high AOVs and low marketing expenses
- Oversaw Flipkart's strategic investment in Universal Sportsbiz to strengthen firm's position as India's leading online fashion retailer
 - Identified EBITDA adjustment of 17% driven by incorrect revenue recognition, helping buyer renegotiate valuation by ~9%

COMMUNITY LEADERSHIP & SPORTS

- **Women in Finance, Co-Founder:** Launched program to mentor 50+ undergrad women on financial modelling and deal evaluation
- **Teach for India, Volunteer:** Assisted in restructuring school courses to address disparity for 80+ students during the pandemic
- **Tennis Enthusiast:** Represented school, college and zone across tournaments; Coached ~10 students at The Tennis Project